Message Text

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PAGE 01 ROME 01390 301321Z

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ACTION EB-07

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E.O. 11652: N/A TAGS: PFOR, ESTC, IT

SUBJECT: MUNITIONS CONTROL: SALE OF TRAVELLING WAVE TUBES IN ITALY

- 1. MR. ETTORE MUZI, DIRECTOR OF PURCHASING OF SELENIA S.P.A., HAS APPROACHED EDO REGARDING HIS FIRM'S CONTEMPLATED PURCHASE FROM HUGHES AIRCRAFT COMPANY, BOX 92927, LOS ANGELES, CALIFORNIA 09990, OF SIX 10 WATT TRAVELLING WAVE TUBES FOR 11.3 TO 11.9 GHZ VALUED AT \$179,675. THE ULTIMATE CONSIGNEE WILL BE THE CNR (NATIONAL RESEARCH COUNCIL), A GOI AGENCY, WHICH WILL USE THE TUBES IN THE SIRIO SATELLITE PROGRAM.
- 2. THE HUGHES AIRCRAFT COMPANY HAS INFORMED SELENIA THAT SINCE THE EXPORT IS CONTINGENT ON THE DEPARTMENT'S APPROVAL, HUGHES CANNOT ACCEPT CONTRACT PENELTIES SHOULD THE LICENSE APPLICATION BE DENIED. MUZI TOLD EDO THAT SELENIA WOULD LIKE TO SIGN A CONTRACT NOW FOR THE TUBES (WHICH HAVE TO BE MADE TO ORDER) BUT IS RELUCTANT TO DO SO IF THERE IS A SUBSTANTIAL POSSIBILITY OF LICENSE DENIAL AS SELENA WOULD STILL BE LIABLE FOR PAYMENTS TO HUGHES EVEN IF THE EXPORT IS NOT CONSUMMATED.
- 3. WHILE MUZI IS AWARE THAT USG WILL NOT COMMIT ITSELF TO RULING ON THE EXPORT LICENSE WITHOUT A FORMAL APPLICATION, HE HAS AKSED FOR AN INFORMAL READING ON THE POSSIBILITY OF A REFUSAL BEFORE ACTUALLY SIGNING A CONTRACT WTH HUGHES.

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PAGE 02 ROME 01390 301321Z

4. EDO ADVISED MUZI TO SUBMIT A COMPLETED CONSIGNEE PURCHASER

TRANSACTION STATEMENT (DSP-83) TO HUGHES AT THIS TIME. EMBASSY ASSUMES HUGHES WILL SUBMIT LICENSE APPLICATION SHORTLY. MEANWHILE EMBASSY WOULD APPRECIATE READING ON ANY PROBLEMS DEPARTMENT PERCEIVES REGARDING THIS EXPORT LICENSE. NOTE THAT LICENSE WAS GRANTED IN AUGUST 1972 TO HUGHES FOR THE EXPORT OF THE SAME TUBES TO SELENIA FOR USE BY CNF IN THE SIRIO PROGRAM. KMC CASE 45085).VOLPE

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